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## Wholesale Price List

Fall 1957-Spring 1958

## **GLADIOLUS · DAHLIAS**

MISCELLANEOUS SPRING BULBS

**PERENNIALS** 

### A. M. GROOTENDORST

WHOLESALE GROWER

Mail Address: P. O. Box 123

#### **BENTON HARBOR:: MICHIGAN**

Home Farm and Office Located on U. S. 12
Three Miles East of Benton Harbor
Phones: Office WAlnut 5-2535—Res.; WAlnut 5-2466

I. I B R A R Y
I. E. C. I. I. E. D

NOV 1 5 1957 

U. S. Department of Agriculture

## FIRST CLASS MAIL

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Washington 25% D.C.

Bu

# Michigan Grown GLADIOLUS BULBS

#### For Outside Planting—Counter Sales or Mail Order Trade

In buying direct from the grower, you have the assurance of quality bulbs grown especially for the wholesale trade from young, vigorous stock. You are assured of high-crowned true-to-name bulbs, accurately graded, hand selected; clean and healthy—thrips free. These bulbs cannot fail to produce top grade flowers.

First size bulbs sell best over the counter. The second size is generally used for commercial cut-flower production. With irrigation, the third size will produce a very satisfactory flower.

If not familiar with the varieties listed, we recommend our Collections A, B, C or D, which we feature as an introductory offer to new customers.

If bulbs are ordered for counter trade, colored illustrations, planting instructions and newspaper mats will be furnished upon request.

Delivery can be made any time from Dec. 1st to May 15th; and you may be assured that every effort will be made to handle your order efficiently, promptly and to your entire satisfaction.

Dust with DDT for protection against insects. To prevent thrips infestation, we recommend dusting with 5% DDT once a week, starting when the plants are 6 inches high, until the flower spikes appear. Wettable DDT sprays may be used. Follow manufacturer's recommendations.



## PRICE PER 1000 100 of a Kind at the 1000 rate. Less than 100, add 10% Minimum quantity, 25 of a Kind

	No. 1	No. 2 1¼"-1½"	No. 3 1"-11/4"
Abu Hassan. A fine tall dark violet purple	\$35.00	\$26.00	\$18.00
	'	22.00	15.00
Bagdad. Smoky old rose shade, large flowers	30.00	22.00	15.00
Benjamin Britten. Deep mauve-lavender; tall	20.00	22.00	15.00
straight spike	30.00		24.00
Blue Beauty. Medium blue; darker at edge		32.00	24.00
Buckeye Bronze. Clear rosy bronze color, with slightly ruffled flowers	35.00	26.00	18.00
Burma. Deep rose red. Heavily ruffled	28.00	20.00	14.00
Clarence D. Fortnam. Beautiful blush pink,	25.00	20.00	20.00
opens 8 heavily ruffled florets	35.00	28.00	20.00
Col. W. C. Atkinson. A deep lavender. Strong, stiff stem. Most desirable	32.00	25.00	16.00
Crinkle Cream. A lovely light yellow color,	72.00	27.00	10.00
heavily ruffled florets	30.00	22.00	15.00
Elizabeth the Queen. Soft rose-lavender, ruffled	28.00	22.00	14.00
Elmer's Rose. Deep rose, heavily ruffled; opens			
7 to 8 well placed blooms on a 20-bud spike	35.00	28.00	20.00
Ethel Cave Cole. Pure light pink, large and			
choice	30.00	22.00	15.00
Firebird. Earliest bright red	35.00	26.00	18.00
Florence Nightingale. A very fine white,			
slightly on creamy side	30.00	24.00	15.00
Friendship. Soft light pink, cream throat.			
Good cut flower. Early	30.00	24.00	16.00
Gold. Rich deep golden yellow. Opens 5 to 7	35.00	20.00	22.00
blooms on a very sturdy spike	35.00	28.00	22.00
Gold Dust. A fine soft clear yellow. Early	28.00	20.00	12.00
Han Van Meegeren. Beautiful deep yellow;	20.00	22.00	15.00
Harry Hopkins. Lovely burgundy color with	30.00	22.00	15.00
purple shadings	30.00	22.00	15.00
Hawkeye Red. Bright red with a darker blotch	30.00	22.00	15.00
Hopman's Glory. A fine sunflower yellow	30.00	22.00	15.00
Jo Wagenaar. Deep carmine red	30.00	22.00	15.00
J. V. Konynenburg. Vermilion-red, well placed	,,,,,		23.00
flowers on tall stem	30.00	22.00	15.00
June Bells. Fine early white	28.00	22.00	14.00
King David. Large deep purple, garnet flush			
on lower petals. Ruffled	35.00	26.00	18.00
Lady Jane. Clear glistening cream, ruffled	28.00	22.00	15.00
Lantana. An orange and yellow blend. Early	30.00	22.00	15.00
Lavender Lace. Heavily ruffled, pleasing shade	0.5		
of lavender	30.00	22.00	15.00
Lavender Prince. A beautiful deep lavender	30.00	22.00	15.00
Leeuwenhorst. Outstanding large light pink	30.00	22.00	15.00
Leif Ericsson. Tall creamy white. Outstanding	32.00	25.00	16.00
Maid of Orleans. Perfect creamy white. Early	25.00	20.00	14.00
Malay Chief. Tall dark maroon; nearly black	35.00	26.00	18.00
Mansoer, Blood-red with velvety texture	28.00	22.00	14.00
Margaret Beaton. Pure snow-white, red blotch	28.00	22.00	14.00
Margaret Fulton. Clear rich dark salmon Modern Times. Old rose with small cream	25.00	18.00	12.00
stripe on lower petal	30.00	22.00	15.00
Morning Kiss. Tall growing white; lilac shad-	50.00	22.00	13.00
ing in throat	30.00	22.00	15.00
Mother Fischer. Tall pure white with slight	20.00	22.00	17.00
mark in throat	32.00	24.00	16.00

1	No. 1	No. 2 1¼"-1½"	No. 3 1"-134"	
Noweta Rose. A tall beautiful lavender-rose.		\$28.00	\$20.00	
Oklahoma. Superb smoky lilac with a buff	40.00	20.00	20.00	
throat. Ruffled	40.00	30.00	20.00 16.00	
Orange Gold. Beautiful large orange	32.00	24.00	10.00	
Pactolus. Spectacular, deep apricot-cream with brilliant orange-red blotch	35.00	28.00	20.00	
Palette. Deep scarlet, wide solid blue-violet	22.00	25.00	18.00	
brush in throat; a new and intriguing color	32.00 32.00	26.00	18.00	
Phantom Beauty. Soft shade of shell-pink Picardy. Sensational shrimp-pink	30.00	24.00	15.00	
Polynesia. Pure salmon with a yellow throat	30.00	24.00	13.00	
and a salmon blotch, slightly ruffled	32,00	24.00	16.00	
Purple Burma. Deep purple sport of Burma.	22.00			
Midseason	50.00	40.00	30.00	
Purple Supreme. Tall bright purple	32.00	24.00	16.00	
Red Charm. A charming shade of bright red	32.00	24.00	16.00	
Rosa Van Lima. Light pink, penciled throat;				
early	28.00	22.00	14.00	
Rose Charm. Attractive rose with a cream				
throat. Good cut flower. Early	32.00	26.00	18.00	
Salman's Glory. Large creamy white, red	28.00	22.00	14.00	
Salman's Sensation. Blue-violet with six or	20.00	22.00	14.00	
more florets open at a time. Very tall	40.00	30.00	20,00	
Sans Souci. Large and tall. Rich scarlet; good	10.00	30.00	20.00	
cut flower	32,00	24.00	16.00	
Sherwood. Beautiful purple, shading to a		1.5		
darker blotch, with 7 large flowers open	32.00	24.00	16.00	
Snow Princess. Milky white, light cream throat	25.00	18.00	12.00	
Spic and Span. Tall ruffled deep pink, with				
salmon shadings	32.00	24.00	16.00	
Spotlight. Large deep yellow with small scar-				
let blotch in throat	35.00	28.00	20.00	
The Rajah. Ruffled reddish purple	35.00	26.00	18.00	
Tivoli. Soft rose-pink, lighter in throat	30.00	22.00	15.00	
Uhu. A first class orange smoky	30.00	22.00	15.00	
White Goddess. Tall creamy white. Mid-	32.00	24.00	16.00	
season Mid-	35.00	26.00	19.00	
White Gold. Very large light cream blending	33.00	20.00	18.00	
to a golden throat	28.00	22.00	14.00	
Yellow Herald. Amber-yellow with carmine	20.00		1	
in throat	30.00	22.00	15.00	
<b>EXHIBITION MIXED.</b> Choice varieties	24.00	18.00	12.00	

#### Patented All-America Gladiolus Selections

Apple Blossom. Snowy white, a faint touch of cream in throat, edged rose-pink.

Caribbean. Blue-violet throat and a small cream spear.

Emperor. Regal purple, trimmed in ermine-white. Unusually vigorous, spikes consistently tall and straight.

Maytime. Deep pure-pink, large white throat, lightly ruffled.

Royal Stewart. A clear light red, lightly ruffled.

Any of the above: 12 to 24 bulbs, 30c each; 25 to 49 bulbs,  $27\frac{1}{2}c$  each; 50 or more bulbs, 25c each. To Retail at 50c each; \$5.00 per doz.

#### GLADIOLUS COLLECTIONS

35.00

28.00

#### COLLECTION A 100 each of 20 different varieties of our selection, in a wide range of colors, correctly labeled and

carefully packed.
2000 large, first size bulbs,
13/2" and up, for only Same collection in 2nd size, 134"-132", only 40.00

Same collection in 3rd

Same collection in 3rd

1"-114" for only 28.00 size, 1"-134" for only
Less 5% discount for more
than one Collection of a size.

#### COLLECTION B

100 each of 10 different varieties of our selection, a representative collection of the best commercial varieties, correctly labeled and carefully packed.

1000 large, first size bulbs, 13/2" and up, for only .\$27.00 Same Collection in 2nd size, 134"-132", for only ... 20.00 Same collection in 3rd size,

1"-134" for only .... 14.00 Less 5% discount for more than one Collection of a size.

#### COLLECTION C

50 each of 10 selected varieties, our choice, different colors, correctly labeled, carefully packed. 500 large, first size bulbs,

132" and up, for only \$15.00

Same collection in 2nd size, 1¼"-1½", for only 11.00

Same collection in 3rd size, 1"-134", for only .... 8.00

## COLLECTION D

100 each of 5 choice varieties, our selection, correctly labeled and carefully packed.

500 large, first size bulbs, 13/2" and up, for only ...\$14.00

Same collection in 2nd size, 10.00

Same collection in 3rd size, 1"-114", for only ....

#### JILIUM (HARDY LILIES)

Any of the following Lily bulbs can be obtained individually packed in polybags and labeled, at an extra charge of 3c each. We recommend this if bulbs are purchased for counter sales.

6 of a kind at dozen rate; 25 at 100 rate.

Auratum. (Gold Banded Lily). Large flowering.	
White with gold band on each petal. Blooms in August. Doz.	100
9".10" circumferencePer case (140) \$40.00\$4.50	\$30.00
8"-9" circumferencePer case (200) \$45.00 3.75	25.00

Centifolium						
	white with	tints on	outside.	Blooms	in	
	April deliv					
8"-9" circ	umference	 				5.00
7"-8" circ	umference	 				4.00

Henryi (The Golden Speciosum). Beautiful orange. August

Maxwill.	Tall red. Blooms in July. Blooming size	2,50	18.00
-	circumference		20.00 16.00
9".10'	ing. Tall grower. ' circumference		

Mid-Century Hybrids. A vigorous strain of upright flowering		
species, cup-shaped flowers. The colors vary from true golden		
yellow through shades of orange to mahogany-red	4.50	30.00

Philippinense Formosanum.	Pure white. Blooms August-Sep-	
tember.		
5"-6" circumference		3.60 24.00
3"-4" circumference		2.20 15.00

Regale (Regal Lily). White, shading to yellow in the center. Fragrant; very hardy. Blooms in July.		
10".11" circumference	4.50	30.00
9"-10" circumference	3.75	25.00
8". 9" circumference	3.00	20.00
7". 8" circumference	2.40	16.00
6". 7" circumference		12.00
5"- 6" circumference	1.20	8.00

Speciosum Album (White Speciosum). Snow-white with small		
golden green stripe through center of each petal. August		
flowering		
9"-10" circumference	8.00	60.00
8". 9" circumference		50.00

8"- 9" circumference	 50.00 40.00
<b>Speciosum Rubrum Magnificum.</b> Rich ruby carmine, margined white. Blooms August-September.	

٩	white. E	Blooms August∙	Septembe	er.				
1	10"-11"	circumference		Per case	(100)	\$33.00	5.25	35.00
	9".10"	circumference		Per case	(140)	\$40.00	4.50	30.00
	8", 9"	circumference		Per case	(200)	\$45.00	3.75	25.00
	7" - 8"	circumference		Per case	(250)	\$45.00	3.00	20.00
	1.	D :11:	1 . 1	TOI '	Y	D1 :		

7" 8" ci	rcumterence	 Per case	(250) \$45.00	3.00	20.00
			June. Blooming		12.00
			spotted numle		

Tigrinum (Single Tiger Lily). Orange-red, spotted purple.		
Blooms in August.		
7" circumference and up	3.20	22.00
6"-7" circumference		18.00
5"-6" circumference	2.00	14.00

Tigrinum flore-pleno (Double Tiger Lily). Attractive double form of Single Tiger Lily.	Blooms in
August.	
5"-6" circumference	
4".5" circumference	

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Umbellatum. Crimson. Blooms in June.	Doz.	100
7" and up		
6"-7"		18.00
5".6"	. 2.00	14.00

Umbellatum, Orange Triumph. Bright orange, good forcer, long lasting. Blooms in June July. 6"-8" circumference ...... 20.00



To meet the demand of the trade for a packaged unit of the 4 most popular Lilies, we are introducing this box. It contains one large, blooming size bulb each of AURATUM, REGAL, SPECIOSUM RUBRUM, and HENRYI Lilies. Each bulb is labeled and poly-bagged. A colorful box which can not fail to catch your customer's attention.

> Price per case (20 boxes), \$17.50. One-half case (10 boxes), \$9.00. Suggested Retail price, \$1.75.

#### **NEW HYBRID LILIES**

(Originator's Stock) October to May 1st Delivery. 100 Bellingham Hybrids. A lovely strain of tall and graceful garden Lilies. Will grow up to 6 feet tall, bearing dozens of recurved, long lasting flowers. Color range runs from clear yellow through yellow orange to bright orange red. \$5.00 \$35.00 Croesus. Tall, upright flowering. Goblet-shaped golden yellow flowers of good substance; long lasting. Vigorous, 35,00 hardy, free flowering; disease resistant ..... Enchantment. Most beautiful new hybrid. Many large, cupshaped, upright flowers of intense, blazing nasturtium red. Late June, early July flowering; unusually long-lasting . . 5.00 35.00 Golden Chalice. Colors vary from clear lemon-yellow through to rich warm shades of gold and apricot-orange. Exceptional vigor; grows 2½ to 4 feet in height. June 35.00 flowering ..... 5.00 35.00 Tangelo. A fine outward-facing vivid orange. Star-shaped 35.00 flowers. A beautiful Lily ..... 5.00

SPECIAL TRIAL COLLECTION:

6 each of the above 6 new Lilies (\$15.00 value), 36 bulbs in all for only .....\$14.00

#### FAST SELLING, HIGHEST QUALITY "SURE TO BLOOM" PACKAGED BULBS AND PLANTS

A selection of proven, fast-selling packaged items—each attractively pictured in eye-appealing full color.

#### SPECIAL COMBINATION TRIAL OFFER

Are you skeptical anout selling packaged merchandise?

In order to give you the opportunity to try this modern method of merchandising, we offer this low cost combination of packaged bulbs.

One case 20 "Pick-Up" Gladiolus boxes, 12 No. 1 per box . . . . Value \$9.00 One-half case 10 DELUXE Gladiolus boxes, 25 No. 1 per box . . Value 7.50

One-half case 10 Large Flowering Dahlia boxes, 6 per box . . Value \$10.50 One-half case 10 Pompon and Miniature Dahlia boxes, 6 each . . Value 10.00 One-half case 12 Begonia boxes 2" up. (See page 1).....Value 12.50 Regular price . . . . . . . . . . \$49.50 Special Combination offer ..\$47.00 All packaged bulbs are of the same dependable quality as offered in bulk.



#### SUPERB CACTUS DAHLIA DISPLAY CASE

This "Best of All" Collection, 25 each of 6 Cactus Dahlia varieties, is selected from the finest introductions. The six varieties are chosen for their rich colors, long stems, and

best keeping qualities as a cut flower. Each tuber polybagged and labeled name and cultural direc-

This display of 150 tubers, complete with colored illustrations, for only \$36.00.

Suggested retail price, 49c each; 3 for \$1.39; 6 for

FILL-INS, any variety, 25c each. (Minimum 10 of a kind).



#### GIANT PRIZE-WINNING DAHLIA DISPLAY CASE

25 Each of Six Choice Varieties

This attractive display case has 6 compartments. Each division contains 25 giant flowering Dahlia tubers, six different colors: red, white, pink, yellow, lavender and

autumn shade shown on display panel. Each tuber individually packed in polyethylene bag for long-lasting vigor, labeled with name and planting instructions.

Size of case, 19"x151/2". Over-all height, 22".

This display case with 150 choice Dahlias, \$30.00.

Suggested retail price: \$0.39 each 6 for .....\$2.00

FILL-INS any color 20c each (minimum 10 of a kind.)

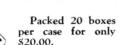
#### PACKAGED POMPON and MINIATURE DAHLIAS

These have a particular appeal to the gardener for their neat habit of growth—abundance of flowers—ease of use in flower arrangements—brilliant

Your garden-minded customers can not resist its appeal.

Six different colored varieties are packed in this exquisite gift box. Each

tuber is separately labeled to color and poly-bagged to assure the peak of freshness at planting time.



One-half case (10 boxes) for only \$10.00.

Suggested retail price: \$1.95 each.

## PACKAGED DAHLIA TUBERS

A beautiful "self selling" colorful box of 6 Magnificent Large Flowering Dahlias-each a different color. All individually labeled to color and packed in polyethylene for enduring freshness. The most popular Large Flowering

Dahlias are selected for this box. Complete planting directions on each box.



Packed 20 boxes per case, for only \$20.00.

One-half case (10 boxes), for only \$10.50.

Suggested retail price: \$2.00 each.



## FINE PEONIES

Strong, healthy divisions from young plants.

The following named varieties are offered specially wrapped with colored illustration shown at left, in both 3.5 eye and 2.3 eye sizes. Available in display cases, 30 packages per case. Minimum 5 of a kind.



#### Price Includes Wrapping

2-3 ey	es	3-5 eyes
Felix Crousse. Red\$0.	40	\$0.50
Frences Willard. White	45	.55
Sarah Bernhardt. Pink	40	.50
Mme. Ducel. Pink	40	.50
Karl Rosenfield. Red	45	.55
Primevere. Closest to yellow	55	.75
Surugu. Red Japanese, yellow center	50	.70

#### **Unnamed Double Peonies to Color**

	3-5 E	EYES	2-3 1	EYES
	10 rate each	100 rate each	10 rate each	100 rate each
Red Varieties	\$0.45	\$0.40	\$0.35	\$0.30
Pink Varieties	.40	.35	.30	.25
White Varieties.	40	.35	.30	.25
Orchid Varieties.	.40	.35	.30	.25
Cream Varieties	.40	.35	.30	.25
Mixed Colors		.30	.25	.20

5 to 24 at 10 rate: 25 or more at 100 rate.

Please add 10c each for individually packed in colorful container for counter trade.

## HARDY PHLOX The Most Popular Perennial SPECIAL PHLOX DISPLAY CASE

Three large, undivided field grown plants are wrapped in damp sphagnum and moisture proof paper. These are inserted in a cardboard container with beautiful full color wrapper illustrating the variety. Complete planting directions on each package.

These packaged Phlox are offered in a specially designed display case (as illustrated) of 36 packages per case—6 packages each of 6 different colors, your choice or our selection of the numbers as listed below illustration.



## THESE EXCITING HYBRID DAYLILIES

When your customer spots the beautiful colored pictures on this new display case and on each package, the urge to buy will be well nigh irresistible.

One large, SURE-TO-BLOOM, field-grown, HY-BRID DAYLILY per package. Wrapped in damp sphagnum moss for long lasting freshness.

The display case contains 6 each of these six wonderfully different kinds:

Gold Dark Red Copper

Lemon-Yellow Luscious Pink Deep Rose

36 individually wrapped plants in all, for only \$12.00.

Suggested Retail Price:

\$0.69 each

3 for \$2.00

6 for \$3.75

Refills can be ordered by number appearing on each illustration for \$4.00 per dozen (not less than 6 of a number, please).



Aone red		Number		Number
one white	Deep pink	P1 (309)	Bright red	P8 (50)
one pink B-—one purple	Blue	P2 (310)	Lavender	P9 (51)
one lavender	Pure white	P3 (311)	Purple	P10 (216)
one red	Salmon-scarlet	P4 (312)	Rosy blue	P11 (323)
C—one red	Light pink	P5 (316)	Light red	P12 (537)
one white	Rose-red	P6 (317)	Blush-white	P13 (627)
one purple	White, red eye	P7 (39)		> (0=/)

Complete case, ready for display, 36 packages (108 plants) for only \$18.00. Refills available at 50c each (not less than 6 of a number, please).

To retail at \$1.00 per package (3 plants). Display card and window poster with each order.

#### ECONOMY BAG OF 25 LARGE FLOWERING GLADIOLUS BULBS

This Rainbow mixture is carefully selected for proper color blending and highly recommended for garden display as well as for cut flowers. A beautiful picture and complete planting directions on each unit.

Fancy, first-sized bulbs, measuring 1½" diam. and over, 25 bulbs per bag, packed 20 bags per case, 500 bulbs for \$13.00.

Suggested retail price: \$1.19 per bag; 2 for \$2.25

Second sized bulbs, 1½" to 1½" diam., packed 25 bags of 25 bulbs (625 bulbs in all) per case, \$12.50.

Suggested retail price: \$1.00 per bag; 3 for \$2.75.



#### "PICK-UP" GLADIOLUS BOX

A fancy "pick-up" gift box, designed specially for the modern Garden Store. This colorful box, with a window showing the bulbs and with a handle to carry it away, will sell itself.

Your Choice of Two Different Boxes:

A 1 doz. bulbs per box, 1 each of 12 different varieties, no two alike, fancy 1½" diameter and up, packed 20 boxes per case, for only \$9.00.

Suggested retail price 89c each.

B 25 bulbs per box, in a beautiful color mixture, No. 2 size (1\frac{14}{4}\)".1\frac{15}{2}\" diameter) packed 20 boxes per case, \$11.00.

Suggested retail price, \$1.00.

# GLADIOLUS ASSORTED

#### **DELUXE GLADIOLUS BOX**

Size 10¾"x2¼"x4½", front display panel 7½" high.

Here is a box which we believe is the ideal package for those who desire to offer the finest color collection in Gladiolus.

A most colorful package offered for counter trade, containing a deluxe assortment of 25 large flowering Gladiolus. The bulbs are visible through a window, for customer's inspection.

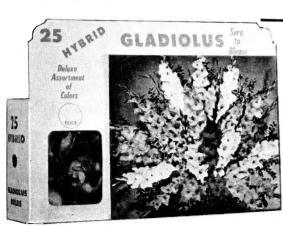
This package, containing an assortment of 25 large, healthy bulbs, attractively displayed, will sell itself!

Box is well vented to keep the bulbs in perfect condition. Complete planting instructions are shown on the reverse side of the box.

20 boxes of 25 bulbs each,

price per case, . . . . . . . . . . \$15.00

Suggested retail price, \$1.49.



# Large Flowering DAHLIAS

### 6 of a kind at dozen rate; 25 of a kind at 100 rate

Dec.-Decorative. C-Cactus. SC-Semi-Cactus. Ball-Ball or show type.

Dec.—Decorative. C—	Cactu	s. SC3
A. D. Livoni. (Ball.) Popular pink; profuse bloomer	Doz. \$1.80	100 \$12.00
All-American. (C.) Mulberry rose, suffused salmon, with yellow at petal base	5.00	35.00
Ambassador Van Kleffens. (Dec.) Fine blend of orange shades Arthur Godfrey. (Dec.) Flame red with orange buff shadings. Very large flower	5.00	30.00 35.00
Autumn Giant. (Dec.) Fine autumn shade; large	2.70	18.00
Avalon. (Dec.) Beautiful clear yellow. An old favorite	1.80	12.00
Blue Rose. (Dec.) Beautiful soft luminous lavender pink	4.50	30.00 30.00
Bonnie K. (SC.) Orange-buff with white tips Brother Justinus. (SC.) Orange-yellow, free flowering; fine cut	4.50	30.00
flower	4.50	30.00
Carl G. Dahl. (Dec.) Amber with golden sheen	3.75	25.00
Casper Ludwig's Memory. (C.) Dark velvety red Chatauqua Giant. (Dec.) Extra large orange-buff with bronze	3	old Out
shadings; perfect form	3.75	25.00
Clara Carder. (Dec.) Cyclamen-pink	3.00	20.00 old Out
Clara Hook. (C.) Golden yellow	2.70	18.00
D Day. (Dec.) Outstanding medium sized pure pink; fine for	2.00	20.00
Deep Velvet. (Dec.) Deep carmine, overlaid with oxblood-red	3.00 3.75	20.00 25.00
Delwood Glorious. (Dec.) A large watermelon-pink	4.50	30.00
Exquisite. (Dec.) White with lavender blend	2.70	18.00
Firegleam. (C.) Blend of yellow and orange Five Star General. (Dec.) Large; light amaranth-pink with soft	5.00	35.00
yellow tips	4.50	30.00
Florist's Beauty. (Dec.) Deep red with white tips; curved petals	3.00	20.00
Gallant Fox. (Dec.) Popular brilliant dark red; heat resistant	2.20	15.00 25.00
Gay. (Dec.) Clear yellow	3.75 3.75	25.00
Golden Treasure. (Dec.) Fine, golden autumn shade; perfect		
House of Orange. (Dec.) Attractive pure orange of good sub-	3.75	25.00
stance. Early and free flowering novelty	5.25	35.00
Jane Cowl. (Dec.) Bronzy buff and old gold. Superb	3.75	25.00
Jean Kerr. (Ball.) Medium sized white. Popular cut flower  Jeannette. (Dec.) Pansy-purple with white tips	2.20 3.75	15.00 25.00
Jersey's Beauty. (Dec.) Real rose-pink; best commercial cut		
flower  J. Marion. (Ball.) Deep red, extra large	3.00 2.70	20.00 18.00
Juanita. (C.) Dark red, almost maroon. One of the finest show	2.70	
Dahlias	4.50	30.00
Laura B. (SC.) Pink with yellow center	4.50 3.00	30.00 20.00
Lois Walcher. (Dec.) Brilliant purple, tipped white	3.00	20.00
Margaret Rose. (C.) Rose pink with yellow center	3.75	25.00 old Out
Marie. (Dec.) Light rose pink, with yellow reflex	3.00	20.00
Marshall's Pink. (Dec.) Deep pink	3.75	25.00
Michigan White, (SC.) Perfectly shaped white flowers on long strong stems	2 75	25.00
	3.75	25.00
Mrs. E. J. (C.) Delicate pink with cream center	4.50	30.00
Mrs. Geo. Le Boutillier. (Dec.) Large carmine red	3.00	20.00 old Out
Mrs. I. De Ver Warner. (Dec.) Favorite orchid-lavender for	J	old Out
garden use	2.70	18.00
Nicky K. (SC.) Brilliant scarlet; medium height Oakleigh Champion. (C.) Burnt orange and soft pink; lemon	3.75	25.00
shadings at base	3.75	25.00
Orfeo. (C.) Velvety purple	3.75	25.00
Pearl Harbor. (Dec.) Large lavender, variegated with purple Pioneer. (C.) Bright yellow	3.75 4.50	25.00 30.00
Pride of Holland, (C.) Deep rose pink	3.75	25.00
Purity. (SC.) Pure white, medium sized flowers; fine for cutting	3.75	25.00
Red and White. (Dec.) Red and white border	4.50	30.00 20.00
Rosy Dawn. (Ball.) Light blend of rose-red and vellow	3.00	20.00
Rosy Morn. (Dec.) Early rose pink, blooms till late frost	4.50	30.00
Royal Pennant. (Dec.) Royal purple, extra large	3.00	20.00
Rudolph Motznik. (Dec.) Blend of lavender and pink Sagamore. (Dec.) Apricot-buff	3.00 3.75	20.00 25.00
Sanhican's Monarch. (Dec.) Beautiful bright rose-red, with		25.00
lighter edges; good propagator	2.70	18.00
Scarlet Leader. (SC.) Finest scarlet cut-flower variety	4.50	30.00
Sherwood's Peach. (Dec.) Large; rich peach with light gold, autumn and apricot shadings	3.75	25.00
		25.00

	Doz.	100
Silver Meteor. (Dec.) Lavender with silver shading	.\$3.75	\$25.00
Snowdrift. (Dec.) Pure crisp white. Formal	3.00	20.00
Son of Satan. (C.) Very large, bright scarlet; fine for cutting	5.00	35.00
Stellaette. (Dec.) Deep velvety red	6.00	40.00
The Cardinal (C.) Bright cardinal-red; large flower	. 3.75	25.00
The Commodore. (Dec.) Bright lemon-yellow	. 2.20	15.00
The Real Glory. (Dec.) Excellent white crisp formal	. 4.50	30.00
Thomas A. Edison. (Dec.) Gorgeous deep royal purple		30.00
Tornado. (C.) Large, orange-red		30.00
Virginia Rute. (SC.) Deep velvety maroon; long stems	. 4.50	30.00
White Wonder. (Dec.) Large pure white	. 3.00	20.00
Zero. (Dec.) White with lavender tint, changing to pure whit		25.00
Mixed Colors and Types		12.00
		1

#### SUPERB DAHLIA NOVELTY COLLECTION

You will be thrilled with this superb collection of six prize winning Dahlias. All are of recent introduction and excellent for a colorful flower arrangement as well as for exhibition purposes.

Ambassador Van Kleffens. (FD.) A most unusual and pleasing blend of orange shades. Medium sized flowers of excellent substance.

Juanita. (C.) Dark red, almost maroon. One of the finest show Dahlias.

Arabeske. (Min. StC.) Sulphur-yellow; very attractive.

Rocquencourt. (Min. Dec.) Clear orange; low bush.

Zonnegoud. (Sungold.) (Pom.) Outstanding bronze-yellow.

Framboosje. (Raspberry.) (Pom.) One of the best red Pompons.

12 each of the above 6 varieties, value \$19.05, SPECIAL for .....\$17.00

6 each of the above 6 varieties, value \$9.53, SPECIAL for .....\$17.00

Each tuber individually labeled with planting directions, in po'yethylene bags.

#### SPECIAL WRAPPING FOR COUNTER SALE

To prevent tubers drying out or getting mixed in your bins, we are prepared to pack each individual tuber of any of the listed varieties in polyethylene bags, sealed with a colorful label, showing the name of the variety with complete growing instructions, for only 3c per tuber additional.

# POMPON and MINIATURE DAHLIAS

(Min.)-Miniature type (3"-4" diameter). All other varieties are Pompons, less than 3" diam. Amber Queen. Beautiful shade of amber .....\$2.20 \$15.00 Annabelle, Clear pink 2.20 Arabeske, (Min.) Sulphur-yellow 2.70 15.00 18.00 Bo-Bo. (Min.) Bright primrose yellow, suffused rose red ..... 2.20 15.00 Bronze Beauty. Bright buff, deepening to rich bronze ...... 2.20 15.00 Buckeye Baby. (Min.) Gold-buff, lightly shaded red on reverse 2.20 15.00 Challenge. Red with white tips ...... 2.20 Coral Blend. (Min.) Coral pink and citron yellow blend ...... 2.20 Edith Mueller. Gold and orange red ....................... 2.20 15.00 15.00 Fairy. (Min.) Blend of lavender and buff 2.20
Framboosje. One of the best red pompons 2.70 15.00 18.00 Gertrude. Good crimson red ...... 2.20 15.00 Golden Queen. Deep golden yellow 2.20
Gruss Aus Wien. Red with white markings 2.20
Ike. (Min.) Blood-red; profuse bloomer 2.20 15.00 15.00 15.00 Indian Chief. Wine red with white tips ...... 2.20 15.00 ..... 2.20 Joe Fette. Pure white ... 15.00 L'Innocence. Pure white Pompon ...... 2.20 15.00 Little Buddy. (Min.) Bright canary yellow; ball type ..... 3.00 20.00 Little Dorothy. Cream and pink blends 2.20
Little Wisteria. (Min.) Lavender 2.20 15.00 15.00 15.00 Mary Munns. Fine pure lavender .............................. 2.20 15.00 Morning Mist. White overlaid with rosy lavender ...... 2.20 15.00 Raleigh. (Min.) Beautiful salmon-pink ...... 2.20 15.00 15.00 Rocquencourt. (Min.) Clear orange; low bush ...... 2.70 18.00 Rosa Wilmouth. Fine rosy La-France-pink ............. 3.00 20.00 Rothrout. Fine bright red ..... 15.00 Snowclad. Fine pure white; good stems .................. 2.70

POMPON and MINIATURE DAHLIAS (Continued)	
Doz.	100
Snow Princess. (Min.) Single white, yellow center\$3.00	\$20.00
Sylvia. (Min.) Fine scarlet-red; free flowering 2.20	15.00
White Fawn. (Min.) Waxy white 3" blooms; popular cut	
flower	12.00
Yellow Gem. Finest deep yellow 2.20	15.00
Yellow Kitten. (Min.) Pure yellow	15.00
Youlette. Fine light bronze-yellow	15.00
Zonnegoud. Outstanding bronze-yellow 2.70	
Pompon and Miniature Mixture 1.80	12.00

#### Special POMPON and MINIATURE Collection

Six each of six varieties of Pompon and Miniature Dahlias of our selection—36 tubers in all—separately labeled, for only \$6.00.

#### DWARF BEDDING DAHLIAS

This interesting group of Dahlias has remarkable value for garden planting and home decoration. The plants form compact bushes, seldom more than 2 feet high. They begin blooming when a foot high and flower constantly from early summer until frost. We offer an excellent mixture of single, semi-double and double types in dazzling colors. \$1.20 per doz. \$8.00 per 100 \$75.00 per 1000

#### MISCELLANEOUS BULBS

Minimum quantity, 6 of a kind at dozen rate; 25 of a kind at 100 rate; 250 at 1000 rate.

#### Acidanthera

(Fragrant Abyssinian Gladiolus) Doz. 100 Bicolor Murielae. The white flowers with purple blotch have a distinctive fragrance. Easily grown, produces bulblets like Gladiolus and is a good propagator. (Per 1000, \$30.00)....\$0.75 \$4.00

#### Royal Dutch Amaryllis (Early December delivery.)

A superior strain of named varieties grown for us by Holland's leading Amaryllis Hybridist. Bulbs are large,  $3\frac{1}{2}$  in. diameter and over. Many bulbs produce two flower stalks, usually four mammoth blooms per stem of superb color and form. Available in five selected colors: 
 Royal White
 \$2.25

 Royal Deep Red
 2.25

 Royal Pink
 2.25

Royal Brilliant Orange .....

Bletilla	(Hardy Orchid)	Doz.	100
Hyacinthina. 6 to 8 dainty orchid about 12 to 15 inches tall. Easily	colored flowers on a steroced	. <b>\$3.00</b>	\$20.00

#### Caladiums

ediadidiii3	
Caladium esculentum (Elephant's Ear).	
9"-11" circumference	18.00
7". 9" circumference 1.80	12.00
Fancy Leaved Caladium. Rich ornamental leaves, marbled,	
veined and striped with white, pink and dark red. In sep-	
arate named varieties or a Rainbow Mixture of all colors.	
Should be stored in warm place. Color picture available.	
$2\frac{1}{2}$ " diam	25.00
$1\frac{1}{2}$ " $2\frac{1}{2}$ " diam	16.00

#### CANNAS Strong Dormant Roots

\*City of Portland. Large, beautiful pink flower. Green foliage. Medium height.

\*Red King Humbert. Large light red flower. Bronze foliage. Tall. \*Richard Wallace. Large solid yellow flower. Green foliage. Dwarf.

\*The President. Large bright red flower, green foliage. Dwarf. \*Wyoming. Large, dark orange; orchid flowering. Bronze foliage. Medium

Yellow King Humbert. Large yellow flower variegated with red spots. Green foliage. Medium height.

Mixed Colors. Well balanced mixture of red and yellow flowering kinds.

1000 100 All Above Cannas. (Minimum order 50 roots) .....\$7.00 \$60.00 250 of a kind at 1000 rate.

\*Color pictures available. Also available in poly bags, individually labeled at 3 cents each additional.

#### **BEGONIAS**, Tuberous Rooted

DOUBLE CAMELLIA-FLOWERED

Invaluable for summer bloom in shady places. Enormous flowers, running 4" or more in size, are held well above the broad attractive foliage. Can also be used to force in pots for indoor bloom.

Minimum quantity, 6 of a kind at dozen rate; 25 of a kind at 100 rate. Select strain of the best colors Relainm grown

Red Scarlet	Pink Salmon	Orange Copper	Yellow White	
		re of above colors.		100
2" and up	diam		\$2.40	\$16.00
$11/2'' \cdot 2''$ d	liam		1.80	12.00

#### CARNATION TYPE BEGONIAS (Fimbriata)

A ruffled and more compact bloom than the Camellia type. Can be started in pots, same as other types

		Red Yel	d llow	White Orange	Copper Pink	Doz.	100	
2"	and	up	$dia{\rm m.}$			.\$3.00	\$20.00	

Or a mixture of above colors.

#### GLOXINIAS

Blanche de Meru. Pinkish rose, white throat, Emperor Frederick. Scarlet, white border. Emperor William. Deep blue, white edge

Etoile de Feu. Carmine-red.

Fire King. Brilliant red.

Hollywood. Bluish purple. Large and early.

Mont Blanc. Pure white.

Tigrina Hybrids (Pointille). Spotted and stained hybrids.

Tigrina Red. Spotted and stained red.

Violacea. Violet-blue.

Waterloo. Deep red.

#### Your Choice of Variety or a Mixture of All Colors

100 Top size, 2" diam. and up (min. 6 of a var.) .....\$3.00 First size,  $1\frac{1}{2}$ "-2" diam. (min. 6 of a var.) ..... 2.40 \$22.00 16.00

Calla (Richardia) Doz.	100				
Alba Maculata. Small white Calla, with spotted leaves.					
2" diam. and up\$2.40	\$16.00				
$1\frac{1}{2}$ " 2" diam.       1.80         Elliottiana. Large yellow $2^{\prime\prime} \cdot 2^{\prime} \frac{1}{2}$ " diam.       2.40 $1\frac{3}{4}$ " 2" diam.       1.80	12.00				
Elliottiana. Large yellow. 2"-21/2" diam	16.00				
Fib.1 December Incompatible Expellent governments	12.00				
Ethel Roosevelt. Ivory white. Excellent garden variety. 21/2" diam. and up	20.00				
$2\frac{1}{2}$ diam. $\frac{1}{2}$ di	16.00				
1½"·2" diam	12.00				
1\\sigma''.\bar{2}" diam	20.00				
1½"-2" diam	15.00				
· -	13100				
Hyacinthus (Galtonia)					
Candicans. Summer flowering Hyacinth. 100	1000				
2"-21/2" diam\$4.00	\$32.00				
$1\frac{3}{4}$ " $2$ " diam	28.00				
1/2"·13/4" diam	24.00				
$1\sqrt[1]{4}$ " $1\sqrt[1]{2}$ " diam	20.00				
Ismene					
Calathina (Peruvian Daffodil). White, sweet-scented flowers.					
Amaryllis-like foliage. Doz.	100				
2½" diam. and up\$3.50	\$25.00				
2"-21/2" diam	20.00				
$1\frac{3}{4}$ "·2" diam	16.00				
Oxalis					
Deppei. Pink flowering. 100	1000				
No. 1, 5/8" diam. and up\$1.50	\$10.00				
No. 2 1/4"-5/6" diam. 1.00	7.00				
Lasiandra. Crimson. No. 1, 3/4"-1" diam	15.00				
No. 2, $\frac{1}{2}$ "- $\frac{3}{4}$ " diam	10.00				
Tigridia					
(Shell Flower of Mexico) Doz.	100				
A mixture of beautiful colors and shades.	100				
First size\$1.00	\$6.00				
Tubarrasa					
	1000				
Single Mexican. 4"-6" circumference\$7.00	\$65.00				
3".4" circumference 5.00	45.00				
Double, Dwarf Pearl. 4".6" circumference 7.00	65.00 45.00				
	43.00				
<b>Zephyranthes</b> Doz.	100				
Ajax (Zephyr Lily). Light yellow; blooms in August\$1.00	\$6.00				
· · · · · · · · · · · · · · · · · · ·					

ALL ITEMS LISTED BELOW:	
6 of a kind at dozen rate; 25 of a kind at 100 rate.	100
Doz.	100
Artemisia (Sage Brush or Wormwood). Oct. April delivery A beautiful silver foliage plant, presenting a frosty appear.	
ance Grows about 2 feet tall. Should be planted in full	
gue with the tips of the runners above ground level. The	
foliage makes an attractive background for arrangements of	
cut flowers.  Silver King. Silver foliage. Field grown clumps\$1.80	\$12.00
Daisy (Chrysanthemum Maximum). Oct. May delivery.  Very easy to grow. These plants like a humus rich soil,	
plenty of moisture, and should be lifted and divided every	
7 or 3 years	
Aglaya. A frilly type white Daisy. Bloom about $3\frac{1}{2}$ in. across on an 18 in. stem. Good for cut-flower or garden display 3.00	20.00
Cobbam's Gold. The world's first colored Shasta Daisy. Not as	
deep a yellow as its name might indicate, but rather a deep cream. It is vigorous and hardy, of upright growth and free	
flowering	30.00
Horace Read (Plant Patent No. 465.) A vigorous, hardy	
grower. Prolific bloomer with large, white Aster-like flowers about 4 inches across. Attains a height of about 24 inches 5.00	30.00
The patented variety of plant offered in this list is being handled under license from patent owner.	
is being handled under license from patent owner.  Improved Esther Read. Larger than Esther Read. Double	
white about 4 inches across with long sturdy stems. Con-	
stant bloomer, vigorous and hardy	30.00
flowers on long sturdy stems, provide a fine cut flower over	
a long blooming period. A healthy and vigorous plant 1.80	12.00
Dicentra (Bleeding Heart). Sept. 20 to April 1st delivery.	
Plant in medium to rich soil, eves about 1 inch below sur-	
face. Mulch in areas where severe frost is to be expected.	
Lift and divide every 3 or 4 years.  Eximia (Cut-Leaved Bleeding Heart). A fine border plant,	
growing about 10-12 inches tall, with pink flowers, and fine	
lacy foliage. Nearly continuous bloomer. First size, undivided clumps	15.00
Second size, undivided clumps 1.50	10.00
Spectabilis (Old-Fashioned Bleeding Heart). Graceful pink	
flowers, on long stems, grows 24 to 30 inches tall, and develops large clumps. Blooms in May.	
Large size, 5-8 eyes, undivided clumps 6.00	40.00
Gypsophila (Baby's Breath). Oct. April 15 delivery.	
Prefers a well drained soil somewhat on the "sweet" side.	
Plant in sunny location 21/2/3 feet apart; mulch during winter.  These plants are especially valuable for cut-flower arrange-	
ments.	
Bristol Fairy. Double white, superb for cutting 5.00	35.00 40.00
Perfecta. Improved Bristol Fairy; larger flowers 6.00	40.00
Liatris (Blazing Star or Gay Feather)	
A sturdy and very hardy plant which will thrive in almost any type of soil with reasonable drainage. Plant with the	
eyes about 1 to 2 inches below the surface. Lift and divide	
every 3 to 4 years.  Pycnostachya. Tall rich purple. Early blooming 1.20	8.00
Pycnostachya Alba, White Gay Feather	15.00
Scariosa, September Glory. Heavier and bushier spike than	15.00
Pycnostachya. September flowering	15.00
as September Glory, but earlier flowering 1.50	10.00
Tritoma (Red Hot Poker)	
These plants produce fine cut flowers and bloom over a long period of time, which makes it an excellent garden perennial.	
They prefer a soil with good drainage and should be "hilled	
up" and well mulched over winter. Lift and divide about every 3 to 4 years. Plant with crown 1 to 2 inches below the	
every 3 to 4 years. Plant with crown 1 to 2 inches below the surface.	100
Colden Stream. Bright pure yellow\$2.40	\$16.00
Goldmine. Soft umber tinted gold 1.80 Mayor De Vlugt. Pure yellow 2.40	12.00 16.00
Pfitzeri. Rich orange-scarlet	12.00
Primrose Beauty. Delightful primrose yellow	12.00 12.00
Skyrocket. Pale yellow with slight red top 2.40	16.00
Springtime. Top half red; lower half white	25.00 12.00
vanina. Oman cicar yenow. Excellent for cutting 1.00	12.00

White Giant. 3-foot stems, bearing blooms of ivory-white . . . . 2.40

#### SPECIAL TRITOMA TRIAL COLLECTION

A "get acquainted" offer of 6 each of six Tritoma varieties of our selection, properly labeled and carefully packed.

36 large field-grown plants for only ......\$5.00

#### Hardy Phlox For Spring Planting

Minimum quantity 6 of a kind; 25 at 100 rate. Spring delivery.	7. 100
Africa. Brilliant carmine red with blood red eye\$2.	20 \$15.00
Aida. Deep rich purple, striking 2.	20 15.00
American Beauty. A clear deep pink, very large 2.	70 18.00
Blue Boy. Nearest to true blue	20 15.00
Bright Eyes. Large brilliant rose, with dark eye 2.2	20 15.00
Caroline Vandenburg. Large lavender-blue 1.5	
Cecil Hanbury. Brilliant dark salmon pink, carmine eye 2.3	20 15.00
Chas. Curtis. Beautiful sunset red 2.	
Chieftain. Very deep crimson; non-fading 2.	20 15.00
Cinderella. Rose pink with very small darker eye 2.	
Daily Sketch. Salmon-pink with vivid crimson eye 2.	
Dixie. Bright orchid-pink. Very showy 1.	
Dresden China. Very large, pale soft pink, strong grower 2.	
Early Gem. Bright light pink, red eye, dwarf and very early 2.	
Feuerbrand. (Fireglow.) Flaming orange-scarlet 2.	
Frau Anton Buchner. Large white 1.	
Goliath. Large royal scarlet 2.	
Harvest Fire. Large, fiery salmon-orange. Late 2.	
Hauptmann Koehl. Large dark carmine 2.	
Julyglut. (Julyglow.) (Flash.) Vivid purple red 2.	
Leo Schlageter. Brilliant scarlet 2.	
Lillian. Choice salmon pink	
Mary Louise. Pure glistening snowy white. Large heads 2.	
Mies Copyn. Large pure pink 2.	
Training Jermania Larry William Training Training Training	80 12.00
Mrs. W. G. Harding. Deep rose, faintly flushed scarlet 1. P. D. Williams. Soft rose pink, scarlet center 2.	80 12.00 20 15.00
Pink Charm. Bright clear pink, scarlet sheen 1.	
	80 12.00
Polkadot. White suffused light pink, with clear red eye 2.	
Progress. Very pale violet-blue; purple-blue eye 1.	80 12.00
Prunella. Deepest reddish purple	
Purple King. Lively medium purple. Early flowering 2.	
Rembrandt. Pure white; fine cut flower 2.	
Rosea Superba. Soft pink with deeper pink eye 1.	
Rosy Blue. Large rosy blue flowers; tall; early 2	20 15.00
R. P. Struthers. Fine rosy red	80 12.00
Rynstroom. Deep pink; extra large florets 2.	
Salmon Glow. Lively pink shaded salmon 2.	20 15.00
San Antonio. Brilliant color of carmine shaded plum-red 2.	20 15.00
July July 2 months of the party	00 20.00
Snowcap. Large trusses of pure white. Low growing, early 2.	
Spitfire. (F. A. von Mautner.) Brilliant orange-scarlet 2.	
White Admiral. New. Very large heads of snow-white 2.	20 15.00
World Peace. Large pure white. Strong grower 2.	
Choice Mixture of all colors 1.	80 12.00

#### STANDARD PHLOX COLLECTION

6 each of 10 selected varieties of our choice OR 12 each of 5 varieties of our choice, different colors, correctly labeled and carefully packed. 60 nice strong roots for only .....\$8.00

#### HEMEROCALLIS

In addition to the packaged Hemerocallis listed on page 5, we offer bare root field-grown plants of over 50 popular varieties.

If interested, please ask for our special offer.

You will be well pleased with either of these two special collections:

Six each of 10 varieties of our selection, properly labeled and carefully packed, for only.....\$12.00 Six each of 5 varieties of our selection for only.....

16.00



## THE GLORIOUS BEGONIAS



#### **Double Camellia Flowered**

Greater gain in popularity has been made by these exquisite large Camellia-like Begonias than by any other flower.

Six different fascinating colors—one bulb each—are especially selected for

this rich-looking beautifully illustrated gift box.

Each box is filled with granulated peat moss which will keep tubers in perfect saleable condition for weeks and weeks—to be added to soil at planting time.

To add to the appeal of your display an 11" by 9" full color display card with SIX Begonia flowers will be furnished with each order.

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## **BULBS and PLANTS**

IN A WIDE SELECTION OF CHOICE VARIETIES

#### TERMS AND CONDITIONS OF SALE

Prices are all f.o.b. Benton Harbor, Michigan, or point of shipment. 3% discount for cash with order for \$10.00 or more; 2% ten days to customers of established credit; net thirty days. No charge for containers. Minimum order \$5.00.

Shipment will be made by express unless instructed to the contrary. If delivery by parcel post is desired, add 10% to order. Excess postage will be refunded. If amount should be insufficient, you will be billed for shortage and may remit after arrival of shipment.

We guarantee our bulbs and plants to be true-to-name, and cheerfully replace or refund for any that prove otherwise. If stock is not satisfactory when received, return same at once and your money will be promptly refunded. Owing to conditions beyond our control, we cannot be in any way responsible for the crop. Complaints cannot be entertained unless made within ten days after receipt of goods.

In case we are sold out of a variety or size, we shall supply nearest size or a variety equally as good or better UNLESS YOU ADVISE OTHERWISE.

Colored illustrations will be furnished upon request with bulbs ordered for counter trade.

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